



اتحاد الغرف السعودية
Federation of Saudi Chambers

رؤية
VISION
2030

استمارة المشاركة
ملتقى الاعمال السعودي السلوفيني
٢٢ نوفمبر ٢٠٢٢ م

*امل كتابة جميع الخانات باللغة الانجليزية

Name:	
Position:	
Company Name:	
Company profile and Activities:	
Phone:	Mobile:
E-mail:	Website:

Slovenian Business Delegation to the KINGDOM of SAUDI ARABIA
Riyadh, November 21 – 22, 2022

COMPANIES FOR B2B MEETINGS

	Company	Delegate, Position	Business activity	Interest for B2B meetings	Topics for discussion
1.	KNAUF INSULATION d.o.o.	Ms Julija Gruden, Senior Technical Sales and Specification Manager	Green Roof and Landscaping System solutions High water retention capacity designed for various landscaping applications	Developers Designers Contractors Sector: Landscaping	Landscaping projects and our support to reduce water consumption
2.	RIKO d.o.o.	Mr Žiga Babnik, Head of Civil Engineering	Environmental engineering solutions Prefabricated timber buildings Green construction	Designers Architects Developers General Contractor Local authorities	Prefabricated timber building Green environment engineering solutions
3.	KLUN AMBIENTI d.o.o.	Mr Sabe Allile Bassem, Advisor	Interior engineering	Investors Sectors: Hospitality (hotels) Office equipment	Presentation
4.	TEVEL d.o.o.	Mr Iztok Živko, General Manager	Innovative solutions for gas and leak detection Industry: Complete gas detection systems for all industry sectors. Mining: Complete solutions for underground gas monitoring and automatization. Engineering: developing mass production and assembly of PCB's. Domestic and commercial gas detection (for carparks, houses, boiler rooms).	SAUDI ARAMCO Agency Representative office Sectors: Mining Oil Gas	Share business opportunity

Slovenian Business Delegation to the KINGDOM of SAUDI ARABIA
Riyadh, November 21 – 22, 2022

COMPANIES FOR B2B MEETINGS

5.	LUNOS d.o.o.	<p>Mr Milan Kuster, Director</p> <p>Mr Samo Peter Medved, Member of the Management Board</p>	<p>Specialist for ventilation systems for residential and commercial developments, offering complete technical and consulting engineering services.</p> <p>Installation of water, gas and heating devices.</p>	<p>Agents Distributors Importers</p> <p>Sectors: Construction industry Real estate Air conditioning in buildings Energy efficiency</p>	<p>Possibilities of sale and installation of state-of-the-art recuperation systems for ventilation of buildings.</p>
6.	IMPAKTA METAL d.o.o.	<p>Mr Jurij Jaš, Sales Manager</p>	<p>Metallurgical products and equipment: steel sheets, wrought & rolled steels, castings, machines & technical equipment, industrial knives & saws, industrial cylinders, valves for industry, wire program, metallurgical equipment.</p> <p>Purchasing polymers</p>	<p>Find a manufacturer/supplier of polymers.</p>	<p>Possibility of supply of polymers to Slovenian market</p>
7.	OGRAJE KOČEVAR d.o.o.	<p>Ms Zdenka Pečnik Kočevar, CEO</p> <p>Mr Janez Lev Kočevar, Procurator</p>	<p>Manufacturing of panel, stone-filled, woven wire and custom-made fences and fence gates for individual houses, industry, and public facilities</p>	<p>Distributors, agents, dealers of fences & fence gates.</p> <p>Sectors: Fencing Home & Garden Construction/Civil Engineering</p>	<p>Entry into market Supplier for construction tenders Representatives Distributors Agents Dealers</p>

Slovenian Business Delegation to the KINGDOM of SAUDI ARABIA
Riyadh, November 21 – 22, 2022

COMPANIES FOR B2B MEETINGS

8.	AURORA INTERNATIONAL d.o.o.	Mr Wissam Charaf, Founder & Director	Revenue generation and growth management	Connect with prospects interested in Slovenian non-alcoholic spirits from food and beverage, HORECA, hospitality	
9.	VALVENTIL d.o.o.	Mr Radomir Putnik, CEO, Business consultant	Industrial valve maintenance in Oil and Gas, Nuclear Business development and consulting	Agents Distributors Sectors: Farmaceutical Food and Beverage Industry in general	What kind of Metrology services do they need in their organization? Options for collaboration with Lotric Metrology as a leading European Metrology services provider with their partner company in KSA - Dammam. What products and services do they want to attract to the Local market? Options to research the Central European market in order to target the perfect match. Business development between Saudi Arabian companies and the Central European market (Slovenia, Italy, Austria, Croatia, Serbia).
10.	ECOTIP d.o.o.	Ms Alja Skok Kosmač, CEO, Procurator Ms Nina Skok, Commercial Manager	Manufacturing of ECOFIL filters for: HVAC, industrial filtration (for dust extraction, oil mist removal and all air filters used in air purification), filtration of liquids (petrochemical, biotechnological, water treatment processing, chemical industries food processing, medical, informatics and other industries).	Importers of filters Climatization for reselling of HVAC product solutions and instalment.	Possibilities of business cooperation

Slovenian Business Delegation to the KINGDOM of SAUDI ARABIA
Riyadh, November 21 – 22, 2022

COMPANIES FOR B2B MEETINGS

11.	2null1 AMPD d.o.o.	Mr Aljoša Antolin, Director	Marketing consulting Content marketing management	Agents, distributors that have contacts with final customer as we would like to get a distributor for our reservation system for HoReCa sector. Secondly, we would like to meet with other marketing agency for which we can provide web development services.	Solving "no-show" problem for HoReCa industry, web development services especially eCommerce development.
12.	Tadej Konkolič, s.p.	Mr Tadej Konkolič, Director	App development General IT	Agents Distributors Companies interested in web development services	We are developing a reservation system for HoReCa.
13.	CAMAC Space d.o.o.	Mr David Oštir, CEO	Design & Build (CRE)	C-suite Real Estate	Future of cities Real estate Workplace

Slovenian Government and Business Delegation to the KINGDOM of SAUDI ARABIA
Riyadh, November 21 – 23, 2022

INSTITUTIONS

	Institution	Participant
1.	MINISTRY OF FOREIGN AFFAIRS	Samuel Žbogar, State Secretary
2.	CCIS - Chamber of Commerce and Industry of Slovenia	Aleš Cantarutti, General Manager, Head of Business Delegation
3.	Honorary consul of SLOVENIA in KSA	Khalid F Alboayz, Honorary consul of SLOVENIA in KSA, President of KFB Holding Group, President of MEMF Electrical Industrial company
4.	MINISTRY OF FOREIGN AFFAIRS	Miha Erman, Minister Plenipotentiary, Directorate for Economic and Public Diplomacy, Department for Bilateral Economic Cooperation 2
5.	MINISTRY OF ECONOMIC DEVELOPMENT AND TECHNOLOGY	Gregor Umek, Head, International economic cooperation / Internationalisation, Entrepreneurship and Technology Directorate
6.	SPIRIT SLOVENIA Business Development Agency	Vid Habjan, Head of Foreign Direct Investment Promotion Department
7.	CCIS - Chamber of Construction and Building Materials Industry	Gregor Ficko, Director
8.	CCIS - Chamber of Commerce and Industry of Slovenia	Nataša Turk, Deputy Director, International Relations Department

COMPANIES

#	Company	Participant
9.	Aurora International d.o.o.	Wissam Charaf, Founder & Director
10.	CAMAC Space d.o.o.	David Oštir, CEO
11.	Ecotip d.o.o.	Alja Skok Kosmač, Procurator/CEO
12.	Ecotip d.o.o.	Nina Skok, Commercial Manager
13.	IMPAKTA METAL d.o.o.	Jurij Jaš, Sales Manager
14.	KLUN AMBIENTI D.O.O.	Sabe Allile Bassem, Advisor
15.	Knauf Insulation d.o.o.	Julija Gruden, Senior technical sales and specification manager
16.	Lunos d.o.o.	Milan Kuster, Director
17.	Lunos d.o.o.	Samo Peter Medved, Member of the Management Board
16.	OGRAJE KOČEVAR D.O.O.	Zdenka Pečnik Kočever, CEO
19.	OGRAJE KOČEVAR D.O.O.	Janez Lev Kočever, Procurator
20.	RIKO d.o.o.	Žiga Babnik, Head of Civil Engineering
21.	Tadej Konkolič, s.p.	Tadej Konkolič, Director
22.	TEVEL d.o.o.	Iztok Živko, General Manager
23.	VALVENTIL d.o.o.	Radomir Putnik, CEO, Business Consultant
24.	2null1 AMPD d.o.o.	Aljoša Antolin, Director
TRAVEL AGENT		
25.	V SVET d.o.o.	Nada Balažic, Sales Director